



# AECsoft 2008

3<sup>rd</sup> Annual AECsoft User Conference

**October 1-3, 2008**  
**MGM Grand in Las Vegas!**

- Are your software solutions being used to their full potential?
- How do others use technology to strengthen their organizations?
- Do you follow current best practices?  
Don't be caught by surprise by new requirements!
- Learn how to get the best value from your supplier base...

## Conference Pricing

Conference fee: \$360

MGM Grand Hotel Rates:

Oct 1 - \$129, Oct 2 - \$119



### Conference Highlights

#### **Sustainability**

CSR, REACH, RoHS, carbon footprint, green.. are you ready?

#### **Scorecarding**

prequalify and track performance effectively

#### **Tactical Sourcing**

an RFX system for ALL your bids

AECsoft 2008 is your ticket to:

- Learn and share best practices and the latest technologies
- Measure where you stand - grow stronger
- Test the latest products - set the course for future development
- Vegas style fun

# AECsoft User Conference



**Obtain 12 hours  
of ISM credit**

- ♠ Networking
- ♥ Best Practices
- ♣ Training
- ♦ Door Prizes



**2008 AECsoft User Conference**  
**October 1<sup>st</sup> -3<sup>rd</sup> MGM Grand, Las Vegas**

## **Day One— October 1<sup>st</sup>**

*Welcoming cocktail reception & networking. 6:30pm - 8:30pm*

## **Day Two— October 2<sup>nd</sup>, 8:30am - 5:30pm**

Preview New Versions and Capabilities

- Supplier data: classifications, real-time global search and rank
- Total supplier management & supplier diversity management
- eSourcing RFx, reverse auction & strategic shopping
- Contract management
- Pre-Qualifications, on-boarding & risk management
- Performance management & scorecards
- Supplier compliance and social responsibility
- Integration with materials management & financial systems

Share best practices and learn- customers to speak

Discuss Future upgrades & wish lists

Explore Industry trends, cost saving strategies & LCCS China Sourcing

Learn about complementary solutions - ePlus, Inc.

*Dinner Networking Session. 7:00pm - 9:00pm*

## **Day Three— October 3<sup>rd</sup>, 8:30am - 2:00pm**

Training Sessions

- Supplier management
- Supplier Diversity - including 2<sup>nd</sup> Tier Reporting
- eSourcing RFx - with reverse auctions
- Contract management
- Spend analysis and reporting
- Data services & searchable databases

*Includes Continental Breakfast and Lunch*

**Hotel special rates: October 1<sup>st</sup> \$129 & October 2<sup>nd</sup> \$119**

**360° Supplier Management & eProcurement Solution**

## Contact Us:

**AECsoft USA, Inc.** 1776 Yorktown  
713.439.0744 Suite 435  
**www.aecsoftusa.com** Houston, TX 77056

Tom Ren John Paul Gutierrez  
tom@aecsoftusa.com jp@aecsoftusa.com  
832.541.5558 832.566.9870

Tina Nguyen Schwarz Kevin Johnson  
tina@aecsoftusa.com kevin@aecsoftusa.com  
832.524.8380 832.259.4544

## **Other Locations:**

Las Vegas, NV | Atlanta, GA | Shanghai & Beijing China

## Selected Clients:

Abbott Laboratories  
AmeriStar Casinos  
Avon Products  
Baylor Health Care System  
Blue Cross Blue Shield of MA  
BMC Software  
Boyd Gaming  
BP  
Carlson  
Chevron  
Clorox  
Coca-Cola Enterprises  
Columbia University  
ConAgra Foods  
ConocoPhillips  
DHL  
Dollar Thrifty Automotive Group  
Duke Energy  
Energy East  
Ernst & Young  
Exide  
FedEx  
Ferguson  
Fontainebleau  
Halliburton  
Harrah's Entertainment

Harvard University  
H-E-B  
Houston Community College  
International Truck & Engine  
Interpublic Group  
KBR  
Lehman Brothers  
Limited Brands  
Lucent Technologies  
Macy's  
Marathon Oil  
Mecklenburg Country  
MGM Mirage  
Nestlé  
New York City School  
Construction Authority  
Nike  
NMSDC Regional Councils  
Novartis  
Novation  
Perini Building Company  
Pfizer  
Port of Houston Authority  
PSEG  
Roche  
sanofi-aventis

Schering-Plough  
Schlumberger  
Shell  
Shire Pharmaceuticals  
Southern California Edison  
Southern Company  
Southwest Airlines  
Target Corporation  
Texas Procurement Center  
The Coca-Cola Company  
Time Warner  
The TJX Companies  
Tyco International  
UBS  
United Airlines  
United Space Alliance  
United States Postal Service  
United Technologies Corp.  
UC Berkeley  
University of Miami  
US Tennis Association  
Verizon  
Waste Management  
Wells Fargo  
Wyndham Worldwide  
Wynn Resorts